

Industry: Aviation & Aerospace  
 Use Case: Employee Training, Sales Training, Service & Support Training

# Proponent trains learners **fast & efficiently** using SAP Litmos

Proponent is the world's largest independent aerospace distribution company. They are 100% employee owned, making it their highest global priority to effectively serve their suppliers and customers. Their product portfolio consists of over 400,000 high quality aircraft parts, which they deliver on-time, anywhere in the world. Proponent grew out of a partnership between Kapco Global and Avio-Diepen. With 115 years of combined aerospace expertise and a shared perspective on what an aerospace distributor can be, they work hard everyday to add value to their suppliers' and customers' supply chains.

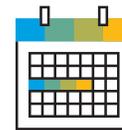
Proponent has various parts they sell to airlines, maintenance and repair facilities anywhere in the world. Because they are responsible for making sure the parts they put on airplanes are safe, they have a large focus on quality and needed to make sure the training they supply to their global workers is fast and efficient. They previously had no training department or platform to deploy training and spent thousands of dollars each year on training-related traveling and 3rd party compliance ILT expenses. In addition to hours wasted spent on a manual training process, their employees are global and live in time zones all over the world so centralizing their training program and bringing it online was crucial for their business.

They chose SAP Litmos because it stood out among the competition. They enjoyed the features of the system and the ability to gamify their sales, service and operations teams with points and badges. It was the most cost-effective solution for them, and the implementation process was extremely easy and fast, allowing them to launch in under a week. They enjoyed the user-friendliness of the platform, and have saved a lot of money by using the off-the-shelf content provided by SAP Litmos, rather than bringing in outside consultants. The Proponent team believes they found a trusted partnership in SAP Litmos.

Learn more at [www.litmos.com](http://www.litmos.com)  
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**1 week**  
Implementation



**20,000+**  
Courses completed



**Thousands**  
of dollars saved bringing their training online