

Industry: Technology

Use Case: Customer Training, Employee Training, Partner Training

Pivotal generates **multiple revenue streams** with SAP Litmos eCommerce

Pivotal's cloud native platform drives software innovation for many of the world's most admired brands. With millions of developers in communities around the world, Pivotal technology touches billions of users every day. After shaping the software development culture of Silicon Valley's most valuable companies for over a decade, today Pivotal leads a global technology movement transforming how the world builds its software.

Pivotal chose SAP Litmos because of its ability to allow anyone to become a consumer of their education with just a credit card. With SAP Litmos, the release of content is quicker and more frequent, and provides an environment that is easy to scale. The platform integrates with many existing and potential future applications and has gamification capabilities. Infrastructure for multiple audience participation is in a single view and works across all devices. In just six months' time with SAP Litmos, Pivotal Academy attracted over 15,500 new users, adding 600 pieces of new content, with 10 system administrators who share the workload; because of their implementation of SAP Litmos, Pivotal can now accept credit card purchases.

“The team here at Pivotal considers our relationship with SAP Litmos to be valuable and we believe **the best is yet to come.**”

Robin Fifield
Senior Manager
Global Education Operations

Learn more at www.litmos.com

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